



September 22, 2014

Mr. Whitney H. Waugh, Sr  
Vice President  
Amol Cryogenic Insulation  
195 Moultrie Park  
Nashville, TN 37205

Dear Mr. Waugh

On behalf of Piedmont Natural Gas, I would like to thank you for the professionalism shown during the Perlite Live Top Up performed earlier this year. Throughout the entire project, you and your company continuously demonstrated your desire to provide the best quality job possible. I greatly appreciate your willingness to work with the challenging demands of our schedule, and the time that you put in prior to performing the actual work was very evident.

I would like to comment on the capabilities and safety consciousness of your field crew. Throughout the short duration of the project, your Superintendent provided excellent documentation and a genuine concern for safety. Your safety equipment was inspected daily and any concerns were dealt with immediately. Our project had several challenges, but I believe that your company and crew were very capable, well trained, and well experienced.

I sincerely thank you for a job well done. I will keep you in mind for any additional perlite work that Piedmont may have in the future.

Sincerely

A handwritten signature in blue ink, appearing to read "Ryan Smith", with a long horizontal flourish extending to the right.

Ryan Smith, Plant Manager  
Piedmont Natural Gas  
Bentonville LNG Plant